

Strategic Procurement: Optimizing Efficiency & Maximizing Impact

**Procure Smarter. Reduce Risk.
Maximize Business Value.**

Procurement today is about driving efficiency, safeguarding operations and delivering measurable business impact. This two-day course helps participants strengthen procurement foundations while elevating strategic decision-making across sourcing, supplier management, contracts and compliance. Learn how to optimise costs, uncover savings opportunities, build stronger supplier relationships and reduce risk through better procurement governance.



WHAT YOU WILL LEARN

- ✓ Streamline end-to-end procurement processes
- ✓ Use spend analysis to uncover cost-saving opportunities
- ✓ Track and report savings more effectively
- ✓ Strengthen supplier relationship management and SLAs
- ✓ Apply category management and Incoterms 2020 concepts
- ✓ Identify legal, contractual and fraud risks in procurement



WHO SHOULD ATTEND

- Procurement Managers & Executives
- Supply Chain & Logistics Managers
- Category Managers & Sourcing Specialists
- Finance & Cost Control Professionals
- Contract & Vendor Management Teams
- Compliance, Risk & Audit Officers
- Operations & Business Unit Leaders

LEAD TRAINER



Michael Lecomte

Supply Chain Leader & Trainer

Michael Lecomte is a renowned expert in procurement, supply chain and warehouse management, with nearly 20 years of experience across Europe, the Middle East and Asia. He has led major business transformation initiatives, optimised supply chain performance and delivered impactful corporate training and academic programmes. His practical industry expertise helps organisations translate procurement strategy into measurable business results.



**AVAILABLE FOR
IN HOUSE TRAINING**



HRD CORP CLAIMABLE
subject to employer eligibility
and approval



**CUSTOMISABLE TO
YOUR ORGANISATION'S
NEEDS**



INTERESTED IN TRAINING YOUR TEAM?

Email hello@skill-lyft.com or WhatsApp +60 11-3613 4122
to request a detailed proposal.