2-Day Corporate Training

Strategic Procurement:
Optimizing Efficiency & Maximizing Impact

Procurement decisions directly affect costs, operational continuity, supplier performance and business risk. This practical course helps participants improve end-to-end procurement processes while strengthening strategic decision-making across sourcing, spend analysis, supplier management, contracts and compliance. Participants learn how to uncover savings opportunities, improve supplier accountability and translate procurement strategy into measurable business results.

What You Will Learn

- Streamline end-to-end procurement processes.
- Use spend analysis to uncover savings opportunities.
- Track, measure and report procurement savings effectively.
- Strengthen supplier relationships and service-level agreements.
- Apply category management and Incoterms 2020 concepts.
- Identify legal, contractual and fraud risks in procurement.

Who Should Attend

- Procurement Managers & Executives
- Supply Chain & Logistics Managers
- Category Managers & Sourcing Specialists
- Finance & Cost Control Professionals
- Contract & Vendor Management Teams
- Compliance, Risk & Audit Officers
- Operations & Business Unit Leaders

Lead Trainer



Michael Lecomte

Michael Lecomte brings nearly 20 years of experience in procurement, supply chain and warehouse management across Europe, the Middle East and Asia. He has led major transformation initiatives, improved supply chain performance and delivered corporate training and academic courses for professionals. His combination of practical industry experience and teaching expertise helps organisations translate warehouse automation strategies into measurable operational results.

Focus Areas

1. **End-to-End Procurement Improvement**
2. **Spend Analysis & Cost Optimisation**
3. **Savings Measurement & Reporting**
4. **Supplier Relationships & SLAs**
5. **Category Management & Incoterms 2020**
6. **Contractual, Legal & Fraud Risk**

- **AVAILABLE FOR IN HOUSE TRAINING**
- **HRD CORP CLAIMABLE**
- **CUSTOMISABLE**

INTERESTED IN TRAINING YOUR TEAM?
Contact us at hello@skill-lyft.com or +60 11-3613 4122 to request a detailed proposal.